

## ABSTRACT

*ST. Fatimah 105 25 0199 14. Thesis Title: The Influence of Financing and Entrepreneurship Training on Business Revenue of BMT Al-AmanahSinjai Customers. Guided by HURRIAH ALI HASAN and HASANUDDIN.*

*This type of research is a quantitative research conducted at the Office of BMT Al-AmanahSinjai. This research includes quantitative research which aims to know the Influence of Financing on Revenue, to know the effect of Entrepreneurship Training on Revenue, to know the effect of Entrepreneurship Financing and Training on income. In this study consists of three variables, namely  $X_1$  Financing,  $X_2$  Entrepreneurship Training and Y Revenue.*

*The total sample in this study amounted to 75 people. Data collection is done by distributing questionnaires or questionnaires. Furthermore, the data obtained through the instrument is then processed through multiple regression analysis with the help of Statistical Package for the Social Sciences (SPSS) application.*

*The result of the research shows that Financing influences to Revenue. The result of the T test is known that the financing variables have  $T_{hitung} 2,827 > T_{table}$  of 1,992. so the financing variable contributes to revenue. Variable of entrepreneurship training also give influence to income where  $T_{hitung}$  equal to 3,368  $> T_{tabel}$  equal to 1,992. It can be concluded that the variables of entrepreneurship training have contributed to income. While simultaneous test of  $X_1$  and  $X_2$  obtained  $F_{count}$  (4.160)  $> F_{table}$  (2.73), indicating that financing and entrepreneurship training together have a significant effect on income. While the influence of financing and entrepreneurship training on revenue based on test results ( $R^2$ ) has a slight effect that is only 17.9%. While the rest of 82.1 influenced by other factors not examined in this study.*

**Keywords: financing, entrepreneurship training, income**